

## Senior Solutions Architect

### Job Description

BlackRidge Technology is a fast moving startup which provides a game changing cyber and network security solution that cloaks and protects enterprise networks, SDN and cloud environments from the unidentified and unauthorized user. We are looking for individuals that learn fast and move even faster. Team players that require a challenge and want to help create innovative solutions that are needed by enterprises of today and tomorrow.

### Duties

The Senior Solutions Architect's main mission will be to support the sales organization in all technical matters regarding pre-sales, sales calls, and post-sales, and supporting Marketing activities with technical content.

- Strong technical presentation skills
- Act as technical resource for sales activities
- Act as lead technical contact for customers on technical issues working closely with the technical support team and engineering to answer, elevate and resolve customer's technical issues.
- Provide technical support to Marketing and Product Management efforts in the field

### Required Skills

- Experience with encryption and authentication technologies
- Intimately familiar with networking, networked applications, security solutions.
- 5 - 7 years' experience in technical/pre-sales support as a sales or systems engineer
- 5 - 7 years' experience in LAN/WAN/Internet services administration
- Demonstrated knowledge of TCP/IP protocol suite
- Demonstrated knowledge of the following technologies: Routing, Switching, VPN, LAN, WAN, Load Balancing
- Demonstrated knowledge of Network Security, Intrusion Detection, and Anti-Virus.
- Demonstrated knowledge in the following technologies and protocols: RADIUS, PKI, LDAP, Certificates, IPSEC, FIREWALL, 802.1x, MD5, SSH, SSL, SHA1, DES, 3DE
- Start-up experience a plus
- Government Security Clearance a plus

### Education

- Bachelor's Degree or equivalent experience. Graduate degree preferred.

### Hiring Manager

Please contact Jimmy VanLandingham at [jobs@blackridge.us](mailto:jobs@blackridge.us)